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## Press Release

### **LASER World of PHOTONICS CHINA 2018: Comments by exhibitors and visitors**

*In alphabetical order*

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#### **Exhibitors:**

##### **John Cheng, Strategic Account Sales Manager**

“LASER World of PHOTONICS CHINA is a very professional exhibition where we meet a large number of trade visitors. Many peers also present their latest machine vision technology here. They publicize the Smart Manufacturing 2025 concept very well.”

##### **Yuying Dong, BU General Manager, Han's Laser Technology Industry Group Co., Ltd**

“Han's has attended LASER PHOTONICS CHINA ever since it started. This year's exhibition again proved very popular like in the past. Han's had very high expectations of the exhibition and we presented many new machines. During the two days, the visitors actually lived up to our expectations.”

##### **Joe Ji, Industry and Product Director, Laser Technology Dept., TRUMPF (China) Co., Ltd.**

“LASER World of PHOTONICS CHINA has been staged in China for 13 years and TRUMPF has attended every year. Over the past 13 years, the exhibition has made solid progress. The number of visitors is increasing constantly. Since TRUMPF regards LASER World of PHOTONICS CHINA as the most important exhibition in which it participates in China, we have a very large stand every year and achieve good results. We met large numbers of visitors every day. In my opinion, LASER World of PHOTONICS CHINA is the biggest and best exhibition for the laser industry in China.”

##### **Riqing Jiang, Key Account Manager, Robotics Division, Staeubli (Hangzhou) Mechatronic Co., Ltd.**

“LASER World of PHOTONICS CHINA offers a very good professional platform to both exhibitors and visitors. We have participated in the exhibition every year. The visitors are all very professional and many of them came with specific projects. On the first day, we already concluded several transactions. LASER

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World of PHOTONICS CHINA has improved our communication with visitors and helps us to become better acquainted with their needs.”

**Ph. Dli Peiyue, Manager, Market Planning, NEPO**

“This is the first time we participated in LASER World of PHOTONICS CHINA. In my opinion, it is the largest exhibition for the laser industry in China. All the exhibitors and visitors come from the industry, which means that we can discuss and initiate new ideas. We can explain what our company does to the peers. I believe we attained our objectives.”

**Mo Hengyang, Standing Vice GM, Intelligent Equipment Businesses, Wuhan HG Laser Engineering Co., Ltd.; HG Farley Laser Cutting and Welding System Engineering Co., Ltd.**

“We have attended LASER World of PHOTONICS CHINA every year since it started. We are therefore loyal supporters of the exhibition. We can release our latest technology and products at LASER World of PHOTONICS CHINA. We can also make contact with our suppliers and partners in order to extend our cooperation. We also hope that LASER World of PHOTONICS CHINA will expand and contribute more to the laser industry in China.”

**Pan Wencai, Laser Application Manager, KUKA Industrial Automation**

“We have attended LASER World of PHOTONICS CHINA every year. Its popularity and quality are increasing continuously. It also shows that the industry is expanding - that's very important.”

**Qingjuan Qu, Deputy General Manager, Penta Laser (Wenzhou) Co., Ltd.**

“Penta participated in LASER World of PHOTONICS CHINA as early as 2005, and the results get better every time. This year the exhibition occupied five halls. We are satisfied with the size, visitor flow and quality. The visitors come from all over the world. Some of our partners also attend. First of all, the visitors are very professional. Apart from our customers, the visitors include friends and peers in the industry. Secondly, the exhibition presents the parts supply chain in a very professional way. Our suppliers also attend the event. It can therefore be said that LASER World of PHOTONICS CHINA is definitely a superb event for the laser industry. We achieved excellent results.”

**Keith A. Reuben, President, Teledyne DALSA Asia Pacific**

“In my opinion, the show is one of the largest in Asia. We come here to do more business and, more importantly, to meet all our customers face to face in one place. We maintain relationships with our regular customers, acquire new customers, present our new technologies and develop automation here.”

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**Paul F. Sechrist, Executive Vice President Worldwide Sales, Service & Marketing, Coherent, Inc.**

“I now believe that LASER World of PHOTONICS CHINA is one of the industry’s largest trade shows in Asia. We are very excited and it is the largest booth we ever had. The event enables us to talk to customers, exchange ideas, show them our solutions which we produced based on the discussions we had in the past, and listen to what they need in the future. Between now and the next trade show, we hope that these types of products will result from our programs.”

**Su Kai, Market Promotion Engineer, Hamamatsu**

“LASER World of PHOTONICS CHINA is a professional, large-scale exhibition in the Chinese laser industry. We take this exhibition very seriously and have invested a great of resources in it. The results are satisfactory. We will certainly come back again in 2019.”

**Xiaotao Sun, Managing Director, Hexagon Metrology China**

“Hexagon has attended LASER World of PHOTONICS CHINA for 5 years in a row. It is a very influential exhibition in Eastern China. The visitor flow, the professionalism and the layout of halls, especially the arrangement of the industries in the halls, are all very characteristic and efficient. We have high hopes for the exhibition.”

**VIP Speakers:**

**Prof. Dr. Reinhart Poprawe, Director, Fraunhofer Institute for Laser Technology ILT**

“LASER World of PHOTONICS CHINA wants to expand and it exceeded the numbers from last year. It attracted almost 1,000 exhibitors, a fantastic number. The exhibition is very successful, it is growing rapidly and the numbers of visitors are increasing. This is a very important factor. Since we need diffusion of the technology into the market, more people are learning about it. The more people who are interested in it, the better it is. In my opinion, the event is a first-rate platform to transfer the global development of laser technology to applications in China. It is a very effective tool within the context of global development in new technologies and new production technology systems. The accompanying program is well chosen and complements the exhibition very well.”

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**Prof. Youliang Wang, President, Chinese Optical Society – Laser Processing Committee**

“The achievements of LASER World of PHOTONICS CHINA are widely recognized by the industry. It is improving every year and the numbers of visitors are also growing steadily. We are very proud to say that the successes now being attained by the Chinese laser industry are intrinsically linked to the support of LASER World of PHOTONICS CHINA and the laser technology which it showcases.”

**Visitors**

**He Xinyun, Manager, Technology Development, Baolong (Anhui) Auto Parts Co., Ltd.**

“LASER World of PHOTONICS CHINA provided our company with a platform for laser applications. It offers smart solutions that help us to reduce labor costs, and we have benefited considerably. The exhibition enables us to become acquainted with laser applications from leading international companies. The solutions provided by Chinese exhibitors are now very cost-effective. They all supply cutting-edge technologies. Through LASER World of PHOTONICS CHINA, we become familiar with high-end equipment, advanced technology, smart production lines, new automation technology, and robots in the industry. They can help us reduce our costs, increase efficiency and improve our international competitiveness. We will come back again next year.”

**Song Fan, Engineer, Shanghai Institute of Space Propulsion**

“We come to LASER World of PHOTONICS CHINA every year. This time we wanted to find out about the latest advances in lasers. We also look for service suppliers of drilling machines and cleaning machines since we have to buy these machines. We found surface cleaning and laser measurement suppliers at the exhibition. LASER World of PHOTONICS CHINA has retained its high-quality standards and we will organize a visit group next year.”

**Shi Wei, Senior Engineer, Electric Control R&D, A. O. Smith (China) Water Heater Co., Ltd.**

“A. O. Smith has attended LASER World of PHOTONICS CHINA every year. It presents new technologies and solutions for different industries. I am very impressed by the exhibition. This year, we tried to discover if there are any new technologies that can be used in our products. We will come back again in 2019.”